



# TopYacht / TES License Pricing.

## Pricing from 25<sup>th</sup> February, 2019

The TopYacht software suite consist of the following components

- **TopYacht:** (raceresultsandhandicapping)—runsonalocalPC
- **TES:**(TopYachtEntrySystem)—Webbasedentryandevent/seasonmanagementsystem
- **OnWater:** Webbasedsignon/offtool (requiresTES)
- **WebTimes:** Web based finish time data capture tool (requires TES & TopYacht)

Note: TopYacht interchanges data with all 3 Web based tools above.

- *TopYacht* has an upfront fee and an annual renewal/support fees
- *TopYacht* first year includes premium support and assistance with initial setting up
- *TES* has a per-Event and per-Series set up fee plus a per-boat per-Series fee.
- *OnWater* and *WebTimes* tools are licensed separately.
- Prices below do **not** include GST.

<i>TopYacht</i> — Race Results First Year (includes extensive support)	Cost
<b>Basic Module</b> Produces results and Updates Handicaps. Names are shown with a first initial and a full surname. Produces printed reports and outputs to basic .rtf and .html for web sites.	\$420.00
<b>Enhanced/Regatta Module</b> Names show full first and second name. Data can be imported from csv (Excel) files. Series scores that are tied are automatically broken as per the RRS. Includes handicap graphing screen.	\$210.00
<b>Site Manager Module</b> Makes it extremely simple to upload good looking result to a club's web site.	\$210.00
<b>Keelboat Math Extended Handicapping Module</b> Provides extended parameters for tweaking handicap progression. Includes handicap graphing screen.	\$210.00

Annual renewal of licences after year one is 40% of listed module price.

Standard support is by email with return within less than 2 working days.

Premium support (phone support 09:00-17:00, 7 days) is 12% listed module price.



## TopYacht / TES License Pricing.

<i>TES</i>	Cost
Event Set each	\$20.00
Series Set Up	\$20.00
Cart Set up per Event	\$20.00
Online merchant fees - % of entry fee	1%
Online handling fee per entry	\$2.20
Per Boat Per Series (OTB)	\$1.80
Per Boat Per Series (Keel Boat – basic)	\$2.00
Per Boat Per Series (Keel Boat – race crew)	\$4.00
Per Boat Per Race (Keel Boat – Offshore Cat 1 & 2)	\$12.00
Per Boat Per Series (Boat Docs)	\$0.50
SMS Messages (Per Message, Per Boat)	\$0.15

<i>On Water</i>	Cost
Annual License fee	\$175.00

<i>Web Times</i>	Cost
Annual License fee	\$175.00

<i>Training (On site)</i>	Cost
First two (2) hours minimum	\$120.00
Additional ½ hour(s) (or part thereof)	\$30.00
Out-of-Pocket Expenses	at cost

<i>Telephone Hook-up Training, Consultation &amp; Misc Off Site Ad Hoc Requests.</i>	Cost
Per ½ hour (or part thereof)	\$30.00

<i>Web-Hosting of Results</i>	Cost
150 Mb (minimum) per annum	\$150.00

<i>Management of Entries and Results for a Major Event</i>	Cost
Contact us for an estimate	P.O.A