



TopYacht / TES License Pricing.

Pricing from 30th June, 2022

The TopYacht software suite consist of the following components

- **TopYacht:** (raceresultsandhandicapping)—runs on a local PC
- **TES:**(TopYachtEntrySystem)—Webbasedentryandevent/seasonmanagementsystem
- **OnWater:** Webbasedsignon/offtool (requiresTES)
- **WebTimes:** Web based finish time data capture tool (requires TES & TopYacht)

Note: TopYacht interchanges data with all 3 Web based tools above.

- *TopYacht* has an upfront fee and an annual renewal/support fees
- *TopYacht* first year includes premium support and assistance with initial setting up
- *TES* has a per-Event and per-Series set up fee plus a per-boat per-Series fee.
- *OnWater* and *WebTimes* tools are licensed separately.
- Prices below are Australian Currency and do **not** include GST.

| <i>TopYacht</i> — Race Results First Year (includes extensive support) | Cost |
|--|-------|
| Basic Module Produces results and Updates Handicaps. Names are shown with a first initial and a full surname. Produces printed reports and outputs to basic .rtf and .html for web sites. | \$440 |
| Enhanced/Regatta Module Names show full first and second name. Data can be imported from csv (Excel) files. Series scores that are tied are automatically broken as per the RRS. Includes handicap graphing screen. | \$220 |
| Site Manager Module Makes it extremely simple to upload good looking result to a club's web site. | \$220 |
| Keelboat Math Extended Handicapping Module Provides extended parameters for tweaking handicap progression. Includes handicap graphing screen. | \$220 |

| <i>TopYacht</i> — Race Results Subsequent Years (includes basic support) | Cost |
|--|-------|
| Basic Module | \$176 |
| Enhanced/Regatta Module | \$88 |
| Site Manager Module. | \$88 |
| Keelboat Math Extended Handicapping Module Provides extended parameters for tweaking handicap progression. Includes handicap graphing screen. | \$88 |

| <i>TES</i> | Cost |
|---|---------|
| Set up of an Event | \$21.00 |
| Set up of each Series | \$21.00 |
| Cart Set up per Event | \$21.00 |
| Online merchant fees - % of entry fee | 1% |
| Online handling fee per entry | \$2.30 |
| Per Boat Per Series (OTB) | \$2.00 |
| Per Boat Per Series (OTB – with Crew) | \$.4.00 |
| Per Boat Per Series (Keel Boat – basic) | \$2.10 |
| Per Boat Per Series (Keel Boat – race crew, Cat 3 and higher with extras) | \$8.40 |
| Per Boat Per Series (Keel Boat – race crew Cat 3 and higher) | \$4.20 |
| Per Boat Per Race (Keel Boat – Offshore Cat 1 & 2) | \$12.50 |
| Boat Docs, Per Boat Per Series | \$0.55 |
| SMS Messages (Per Message, Per Boat) | \$0.12 |

| <i>On Water</i> | Cost |
|--------------------|-------|
| Annual License fee | \$183 |

| <i>Web Times</i> | Cost |
|--------------------|-------|
| Annual License fee | \$183 |

| <i>Rotating Results</i> | Cost |
|-------------------------|----------|
| Annual License fee | \$175.00 |

| <i>Web-Hosting of Results (for clubs without FTP access)</i> | Cost |
|---|-------|
| Hosting at TopYacht.net.au (for clubs that don't have FTP access into their own website) especially RevSports, Wix & WordPress based sites.... 100megabytes | \$105 |

| <i>Training (On site)</i> | Cost |
|--|------------|
| First two (2) hours minimum | \$130.00 |
| Additional ½ hour(s) (or part thereof) | \$32.50 |
| Out-of-Pocket Expenses | Cost + 10% |

| <i>Telephone Hook-up Training, Consultation & Misc Off Site Ad Hoc Requests.</i> | Cost |
|--|---------|
| Per ½ hour (or part thereof) | \$32.50 |

| <i>Onsite Management of Entries and Results for a Major Event</i> | Cost |
|---|------|
| Contact us for an estimate | |

| | |
|---|-------|
| <i>Remote Management of Results for a Major Event</i> | Cost |
| Per Day | \$570 |

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|--|--|
| <i>Tech Support</i> | |
| <i>Standard support by email with return within less than 2 working days</i> | |
| <i>Premium support (phone & online support 9 =>5 7 days) is 55% current module price.</i> | |

Associated Documents (Not Public)

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